

VietnamWood

The 12th International Woodworking Industry Fair

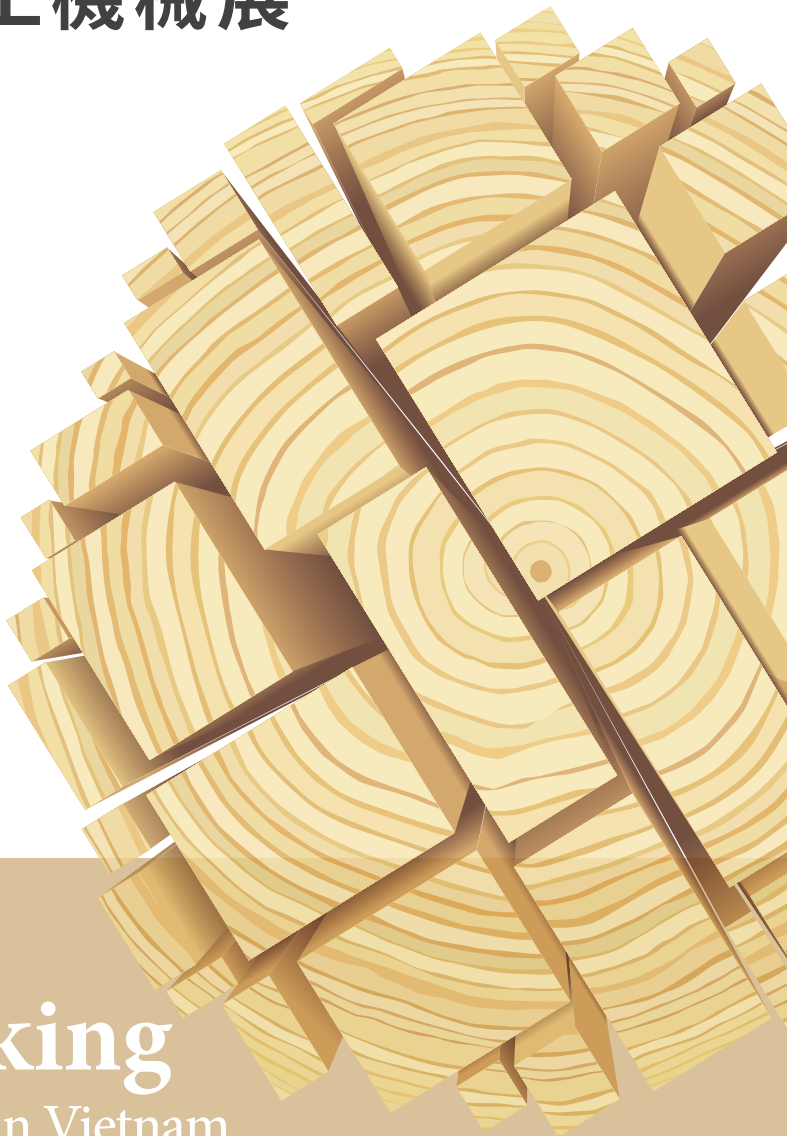
越南國際木工機械展

Exclusively Endorsed by



18-21
OCT. 2017
SECC Saigon Exhibition and
Convention Center
HO CHI MINH
VIETNAM

The Largest
Woodworking
Industry Exhibition in Vietnam



www.vietnamwoodexpo.com



Preface

Sustained growth market, boundless opportunities.

Vietnam has become the 4th largest exporter of wooden products in the world and second biggest in Asia after China. Vietnam's wood market is expected to increase 8-10% approaching US\$7.2 billion in 2016, thanks to the signing of the Free Trade Agreement (FTA) and Trans-Pacific Partnership (TPP). The agreements will open many opportunities for Vietnam's wood industry in next few years.

- > Timber and wooden products export reached US\$6.9 billion in 2015, increasing 10.7% compared to 2014.
- > Timber industry is expected to grow 15-20% steadily in next few years.
- > Wooden products approached US\$4.3 billion in 2015, raising 7.8% compared to 2014.

The 12th International Woodworking Industry Fair (VIETNAMWOOD) provide you the ideal platform to meet the professional visitors. Boundless opportunities here wait for you to discover.

Why VIETNAMWOOD?

The largest woodworking industry fair in Vietnam

Vietnam now is the 2nd largest exporter of wooden products in Asia. To grasp the opportunity to earn a place in the high potential market, participate in the largest woodworking fair will be your best choice to expand your business in Vietnam.

Supported by International authoritative associations

VIETNAMWOOD is supported by many international authoritative associations such as European Federation of Woodworking Machinery Manufacturers (EUMABOIS), Spanish Association of Woodworking Machinery (AFEMMA), American Hardwood Export Council (AHEC), German Woodworking Machinery Manufacturer's Association (VDMA), Taiwan Woodworking Machinery Association (TWMA), Handicraft and Wood Industry Association (HAWA), etc.

Opportunity to reach more potential buyers

VIETNAMWOOD attracts great amount and qualified visitors from Vietnam and ASEAN countries. It is full of opportunities for you to meet the potential buyers or partners on the show ground.





General Information

Date / 18-21 October, 2017

Time / 18-20 October (09:00-17:00) / 21 October (09:00-16:30)

Venue / Saigon Exhibition & Convention Center (SECC)

799 Nguyen Van Linh, Dist. 7, Ho Chi Minh City

Organizer / Ministry of Trade-Vietnam Trade Fair & Advertising National Company

Yorkers Trade & Marketing Service Co., Ltd.

Supporter / Handicraft and Wood Industry Association (HAWA)

Vietnam Timber and Forest Product Association (VIETFOREST)

Vietnam Forest Corporation(VINAFOR)

European Federation of Woodworking Machinery Manufacturers (EUMABOIS)

Taiwan Woodworking Machinery Association (TWMA)

German Woodworking Machinery Manufacturer's Association (VDMA)

Italian Woodworking Machinery and Tools Manufacturer's Association (ACIMALL)

Spanish Association of Woodworking Machinery (AFEMMA)

American Hardwood Export Council (AHEC)

Show Management / Chan Chao International Co., Ltd

*Meeting point of Woodworking
industry in ASEAN*

Exhibit Profile



Woodworking machinery plant & accessories for production of sawn timber, veneer, particleboard, MDF, OSB, LVL, plywood & panels.

Kiln drying & related timber technologies.

Joinery machinery, machinery for the furniture industry, wood - based panels & veneered products, manufacturers of upholstered products.

Machinery & lines for finishing.

Handling equipment, tooling, woodworking tools, hand tools, portable power tools. Fittings & accessories (hinges, knob handles, other hardware), dust extraction equipment.



Woodworking materials & consumables: laminates, veneers, plywood, particle board, MDF, engineered wood, moulded plywood, panel products, wood composites, sawn timber, edge banding materials, adhesives, lacquers, polishes, finished, sanding paper, sanding materials, abrasives, coatings etc.

Target Visitors

- > Building & Construction
- > Consultancy, Architecture & Design
- > Education & Training Forestry
- > Furniture Components / Supplies
- > Import / Export – Timber
- > Manufacturing – Furniture
- > Manufacturing – Other Wood Products
- > Manufacturing – Particle & Chipboards
- > Manufacturing – Plywood & Veneers
- > Manufacturing – Furniture & Furniture Accessories
- > Manufacturing – Wood & Wooden Picture Frames
- > Manufacturing – MDF & Laminated Board
- > Manufacturers' Representatives
- > Sawmilling
- > Timber Processing
- > Trade Associations / Government Agencies / Academia



2015 Show Figures



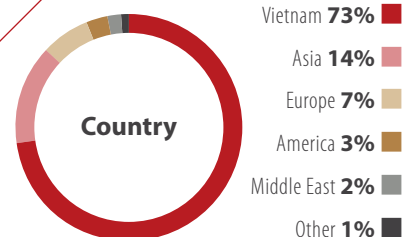
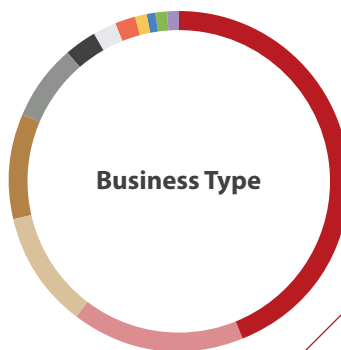
Feedback from the exhibitors

- Exhibitors got orders and established partnerships in VIETNAMWOOD
- Exhibitors satisfied with the quantity and quality of professional buyers
- Exhibitors gave high praise to VIETNAMWOOD
- Exhibitors confirmed their interest to participate again in next edition
- Exhibitors continued participation in VIETNAMWOOD



Visitor Profile

- Manufacturer of furniture **44%**
- Manufacturer of furniture parts/components **16.5%**
- Sawmilling of timber & lumber **11%**
- Manufacturer of plywood & boards **10%**
- Trading of furniture parts & components **7.2%**
- Trading of woodworking machine **3%**
- Manufacturer of woodworking machinery **2.3%**
- Manufacturer of other wood products **2%**
- Supplier of woodworking machinery **1%**
- Government/Institutions/Associations **1%**
- Consultancies and other service for woodworking industry **1%**
- Others **1%**



Participation Fee

Shell Scheme

Rental Rate: USD \$260/ SQM (Minimum 9 SQM)

Including:

- > Needle Punch Carpet
- > 3 Sides System Panel
- > 1 Set Fascia Name
- > 1 Unit Reception Desk
- > 2 Units Folding Chairs
- > 3 Units Spotlight 100W
- > 1 Unit Waste Basket
- > 1 Unit of 13AMP/220V Single Phase Socket

Space Only

Rental Rate: USD \$230/ SQM (Minimum.36 SQM)

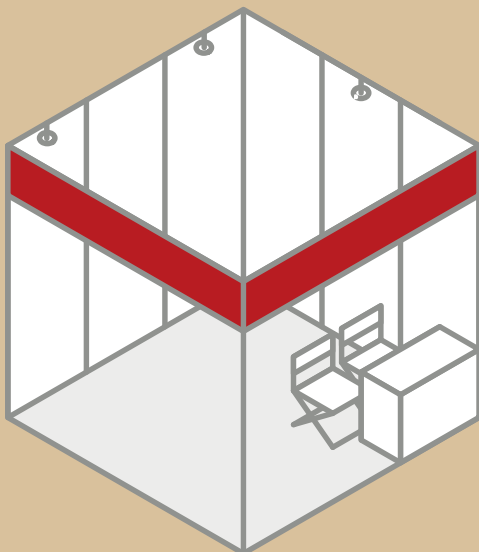
Including:

- > Name of Exhibitor in Catalogue

Corner Fee: 10% surcharge

Remarks:

1. Each Shell Scheme Booth will be provided with 220V/500W electricity free of charge. Additional power supply and drainage will be at exhibitor's expense.
2. The raw space booth is without partition, carpet, or any display facility. Booth facilities are available on a rental basis from the official contractor.



Contact

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