

Endorsed By



The 11th Int'l Woodworking Industry Fair **VIETNAMWOOD**

第11屆越南國際木工機械展

Incorporating **VIETNAM furnitec15**

Vietnam Int'l Building Material, Hardware & Furniture Accessories Fair

The Largest
Woodworking
Industry Exhibition in Vietnam

October 14 - 17, 2015

Saigon Exhibition & Convention Center
Ho Chi Minh, Vietnam

www.vietnamwoodexpo.com

ORGANIZERS:



Ministry of Industry & Trade Vietnam National Trade
Fair & Advertising Joint – Stock Company (Vinasad)



Yorkers Trade & Marketing
Services Co., Ltd.

VIETNAM ONLY SPECIALIZED WOODWORKING EXHIBITION FULLY SUPPORTED BY :



ORGANIZERS



SHOW DATE: From 14-17, October 2015 (Biennial)

SHOW TIME: 14-16, Oct. 2015 **09:00 ~ 17:00**

17, Oct. 2015 **09:00 ~ 16:00**

VENUE: Saigon Exhibition & Convention Center

799 Nguyen Van Linh Parkway, Tan Phu Ward, Dist.7, HCMC, Vietnam

SCALE: 260 Exhibitors **Gross Exhibition Space:** 12,500 sq.m

ADMISSION: Trade Visitors & Professionals Only

MARKET INFORMATION Vietnamese wood exports to grow rapidly

Vietnam's export market for wood products will enter a golden period; the forecast of the country's expansion of its global market share is based on the fact that the prices of European products have remained high, while Chinese products are being charged a high anti-dumping tax.

In September last year (2013), the United States imposed high anti-dumping tax rates of 56-122 per cent on Chinese wood products, reducing the competitiveness of Chinese products. Viet Nam's industrial sector has seen strong growth in the import markets of Japan and the United States as well as that of the EU, marked a good opportunity for Vietnam's wood exporters to boost their global exports.

Wood and timber product exports are among Vietnam's top 10 export industries. The industry is expected to earn an export turnover of US\$6.3 billion this year, up 10 per cent compared to 2013.

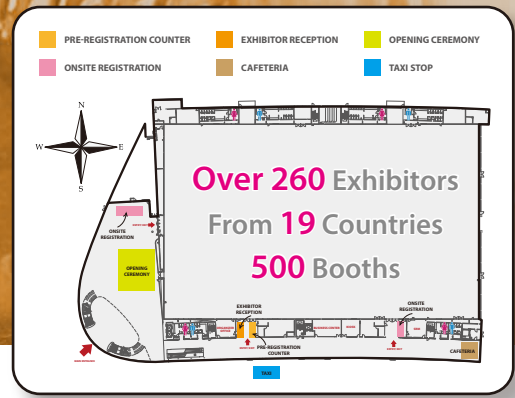
According to the survey from the organizer, currently, Vietnam's manufactures mostly equipped with outdated and unsynchronized machines and tools for processing natural wood, especially for the processing of fine products and surface technology. Vietnam market provides great potential opportunity for woodworking & furniture industry.

➔ **VIETNAMWOOD EXHIBITION PROFILE :**

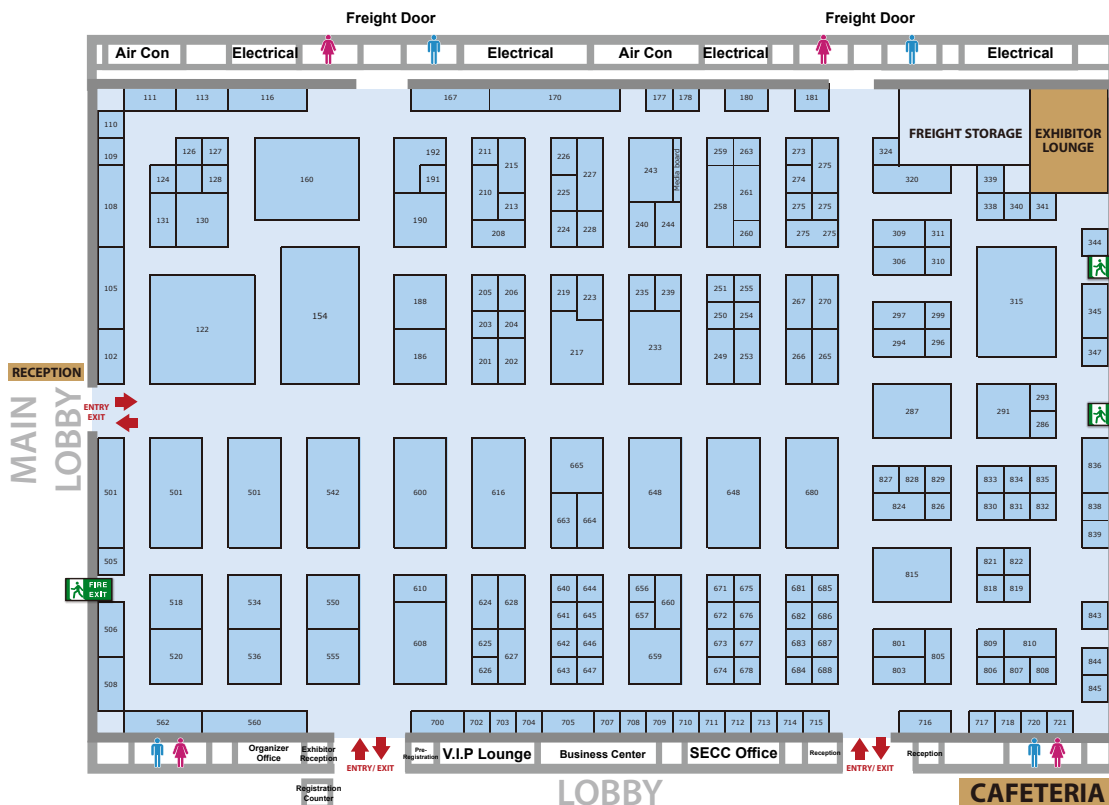
- ☑ Woodworking machinery plant & accessories for production of sawn timber, veneer, particleboard, MDF, OSB, LVL, plywood & panels.
- ☑ Kiln drying & related timber technologies.
- ☑ Joinery machinery, machinery for the furniture industry, wood - based panels & veneered products, manufacturers of upholstered products.
- ☑ Machinery & lines for finishing.
- ☑ Handling equipment, tooling, woodworking tools, hand tools, portable power tools.
- ☑ Fittings & accessories (hinges, knob handles, other hardware), dust extraction equipment.
- ☑ Woodworking materials & consumables: laminates, veneers, plywood, particle board, MDF, engineered wood, moulded plywood, panel products, wood composites, sawn timber, edge banding materials, adhesives, lacquers, polishes, finished, sanding paper, sanding materials, abrasives, coatings etc.

➔ **RELATED PRODUCTS :**

- ☑ Building construction, interior decoration, software



→ FLOOR PLAN :



SECC - Saigon Exhibition & Convention Center

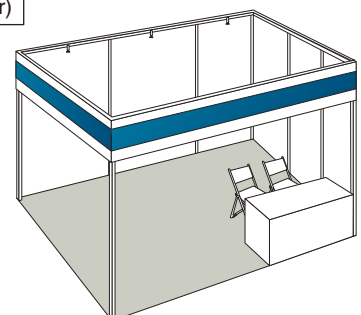
HALL A: A column free exhibition hall at ground floor with 127m (L) x 72m (M) x 12m (H)
Loading Capacity: 5000kg/sqm, loading entrance: 6m (W) x 4m (H)

→ EXHIBIT RATES :

Raw Space	Space, name of exhibitor in catalogue USD 2,070 / 9 sq. meter (min. 36 sq. meter)
Shell Scheme	9 sq. meter minimum = USD 2,340

The Standard Shell Scheme Package will include:

- Needle punched carpet
- 3 sides system panel
- 1 set Fascia Name
- 1 unit reception desk
- 2 units folding chair
- 3 units spotlight 100W
- 1 unit waste basket
- 1 unit of 5AMP / 200V single phase power socket





Meeting Point of WOODWORKING INDUSTRY IN ASEAN

→ SHOW REPORT :

The 10th Vietnam International Woodworking Industry Fair 2013 opened its doors to the public from September 25th to 28th at the Saigon Exhibition & Convention, Ho Chi Minh City. With 10,352 visitors and buyers registered for the fair, it was a most dynamic exhibition. The exhibition's floor space covered around 12,500 sq. meters, with nearly 500 booths of 260 well-known exhibitors from 19 international countries and areas in participation. These included companies from: Austria, Belgium, China, Denmark, France, Germany, Hong Kong, India, Indonesia, Italy, Japan, Malaysia, Poland, Singapore, Spain, Switzerland, Taiwan, Thailand, the U.S.A., Israel and Vietnam.



Vietnamwood reached an impressive milestone this year with most number of endorsements from international woodworking-and-furniture-related industries and associations. The show was supported by : the European Federation of Woodworking Machinery Manufactures (EUMABOIS), the VDMA Association (Germany), the TWMA Association (Taiwan), ACIMALL association (Italy) and the AHEC - American Hardwood Export Council. The support from all these organizations truly contributed to Vietnamwood's ever-increasing worldwide importance and professionalism.



→ FOR SPACE BOOKING :

International Promotions:

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→ EXHIBITION FIGURES

Net exhibition space				
	Vietnamese exhibitors	foreign exhibitors	total	no. of countries
rented indoor area	954 sqm	3,846 sqm	4800 sqm	19
rented outdoor area	N/A	N/A	N/A	N/A
total area (net)	954 sqm	3,846 sqm	4800 sqm	19

Exhibitor number				
	Vietnamese exhibitors	foreign exhibitors	total	no. of countries
with own booth	65	156	221	
additionally represented	25	18	43	
total exhibitors	90	174	264	19

Visitor number				
	Vietnamese	foreign	total	no. of countries
experts	8,425	1,927	10,352	11
public	N/A	N/A	N/A	N/A
total visitors	8,425	1,927	10,352	11

The organizer would like to take this opportunity to thank all exhibitors, sponsors, supporters and visitors for your wonderful contribution which have helped foster the future of Vietnam's woodworking industries. We believe that with thousands of contracts and new partnerships established during the shows, the future ahead of Vietnam's industries are very optimistic.

Exhibitors said that Vietnamwood is one of the biggest Woodworking manufacturing fair in Vietnam, and they are satisfied with the result, effectiveness, and service of the organizers.

Over 78 % confirmed their interest to participate again in the next edition 2015.

A total of 80% of Vietnamwood's exhibitors rated the show professional, the staffs are friendly and enthusiastic, the preparation is very good, and exhibitors were informed with all necessary information, lots of potential customers.

→ HOW TO GET TO SECC

BUS

Bus service to SECC: bus route number 34 & 102
 Stop near the front of the Exhibition & Convention Center
 SECC is accessible via one of the two major bridges:
 Tan Thuan & Kenh Te

MAIN ACCESS ROUTE TO SECC

Nguyen Tat Thanh Road - Nguyen Van Linh Parkway
 Khanh Hoi - Nguyen Van Linh Parkway
 Highway One - Nguyen Van Linh Parkway

→ MEDIA PARTNERS:



The 11th Int'l Woodworking Industry Fair

VIETNAMWOOD VIETNAM **furnitec15**

FURTHER EXPANDED TO MEET LOCAL DEMAND

SPONSORS

- Ministry of Trade
- Ministry of Industry
- Ministry of Planning & Investment.
- Ministry of Science, Technology
- Ministry of Natural Resources & Environment
- The Vietnam Mechanical Association
- Vietnam Plastic Association
- Vietnam Rubber Association
- Vietnam Timber and Forest Product Association
- Vietnam Forest Corporation(VINAFOR)
- Taiwan Society of Manufacture Engineering and Automation Technology (TSMA)



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For space reservation, please contact Mr. Steven Chen
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