

# VIETNAMWOOD

VIETNAM  
furnitec13

FURTHER EXPANDED  
TO MEET LOCAL DEMAND

## SPONSORS

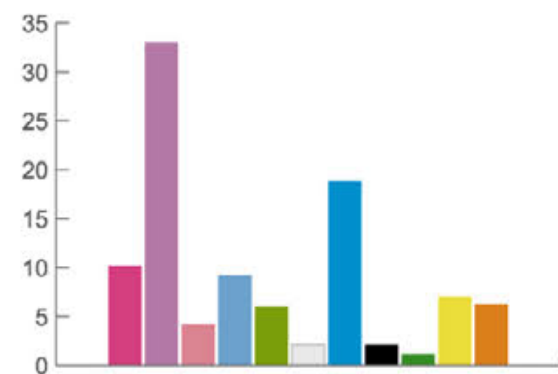
- Ministry of Trade
- Ministry of Industry
- Ministry of Planning & Investment.
- Ministry of Science, Technology
- Ministry of Natural Resources & Environment
- The Vietnam Mechanical Association
- Vietnam Plastic Association
- Vietnam Rubber Association
- Vietnam Timber and Forest Product Association
- Vietnam Forest Corporation(VINAFOR)
- Taiwan Society of Manufacture Engineering and Automation Technology (TSMA)

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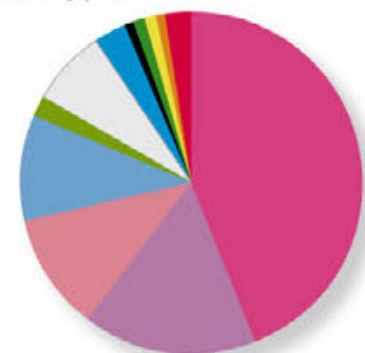
For space reservation,  
please contact Mr. Steven Chen  
via steven@chanchao.com.tw

## QUESTIONNAIRE FOR VISITORS :

By country & region



By business type



## NUMBERS OF VISITORS :

| DATE         | WEATHER | NO. OF VISITOR | TOTAL  |
|--------------|---------|----------------|--------|
| Oct. 12      | Sunny   | 2,428          | 2,428  |
| Oct. 13      | Cloudy  | 2,536          | 4,964  |
| Oct. 14      | Sunny   | 2,814          | 7,778  |
| Oct. 15      | Sunny   | 2,284          | 10,062 |
| GRAND TOTAL: |         |                | 10,062 |



## HOW TO GET TO SECC

### BUS

Bus service to SECC: bus route number 34 & 102  
Stop near the front of the Exhibition & Convention Center

SECC is accessible via one of the two major bridges:  
Tan Thuan & Kenh Te

### MAIN ACCESS ROUTE TO SECC

Nguyen Tat Thanh Road - Nguyen Van Linh Parkway  
Khanh Hoi - Nguyen Van Linh Parkway  
Highway One - Nguyen Van Linh Parkway

## MEDIA PARTNERS:



Endorsed By



# The 10<sup>th</sup> Int'l Woodworking Industry Fair VIETNAMWOOD

## 第十屆越南國際木工機械展

Incorporating furnitec13

Vietnam Int'l Woodworking and Furniture Production Machinery, Accessories and Technology Exhibition

The Largest  
**Woodworking**  
Industry Exhibition in Vietnam

**September 25 ~ 28, 2013**

Saigon Exhibition & Convention Centre  
Ho Chi Minh, Vietnam



[www.vietnamwoodexpo.com](http://www.vietnamwoodexpo.com)

## ORGANIZERS:



(VINEXAD) Ministry of Industry & Trade-Vietnam  
National Trade Fair & Advertising Joint-stock Company



Paper Communication Exhibition Service



Yorkers Trade & Marketing  
Services Co., Ltd.

VIETNAM ONLY SPECIALIZED WOODWORKING EXHIBITION FULLY SUPPORTED BY :



## ORGANIZERS



**SHOW DATE:** From 25-28, September 2013 (Biennial)

**SHOW TIME:** 25-27, Sept. 2013 **09:00 ~ 17:00**

28, Sept. 2013 **09:00 ~ 16:00**

**VENUE:** Saigon Exhibition & Convention Center

799 Nguyen Van Linh Parkway, Tan Phu Ward, Dist.7, HCMC, Vietnam

**SCALE:** 260 Exhibitors **Gross Exhibition Space:** 12,500 sq.m

**ADMISSION:** Trade Visitors & Professionals Only

## MARKET INFORMATION

The domestic wood processing sector is expecting a record export turnover of US\$3.9 billion in 2011. Figures from the Ministry of Agriculture and Rural Development show that wood export turnover in the year to November topped \$3.5 billion, up by 15 percent when compared to the same period last year.

The United States, which accounts for a third of the total export value, remains Vietnam's largest wood importer; wood export turnover is expected to top \$3.9 billion by year's end, which is \$500 million higher than the figure recorded last year.

Japan, which trails only the US, the EU, and China on the list of largest importers, has posted the highest growth in wood imports from Vietnam this year.

"After the devastating earthquake disaster last March, demand for construction wood has soared,".

As for the US, according to Vietfores, wood export turnover to this market in the year to October has surpassed the \$1 billion mark, surpassing China's figures and placing Vietnam in the position of the US's largest wood exporter. In the 10-month period, China's wood exports to the US were worth only \$700 million.

According to the survey from the organizer, currently, Vietnam's manufactures mostly equipped with outdated and unsynchronized machines and tools for processing natural wood, especially for the processing of fine products and surface technology. Vietnam market provides great potential opportunity for woodworking & furniture industry.

## → VIETNAMWOOD EXHIBITION PROFILE :

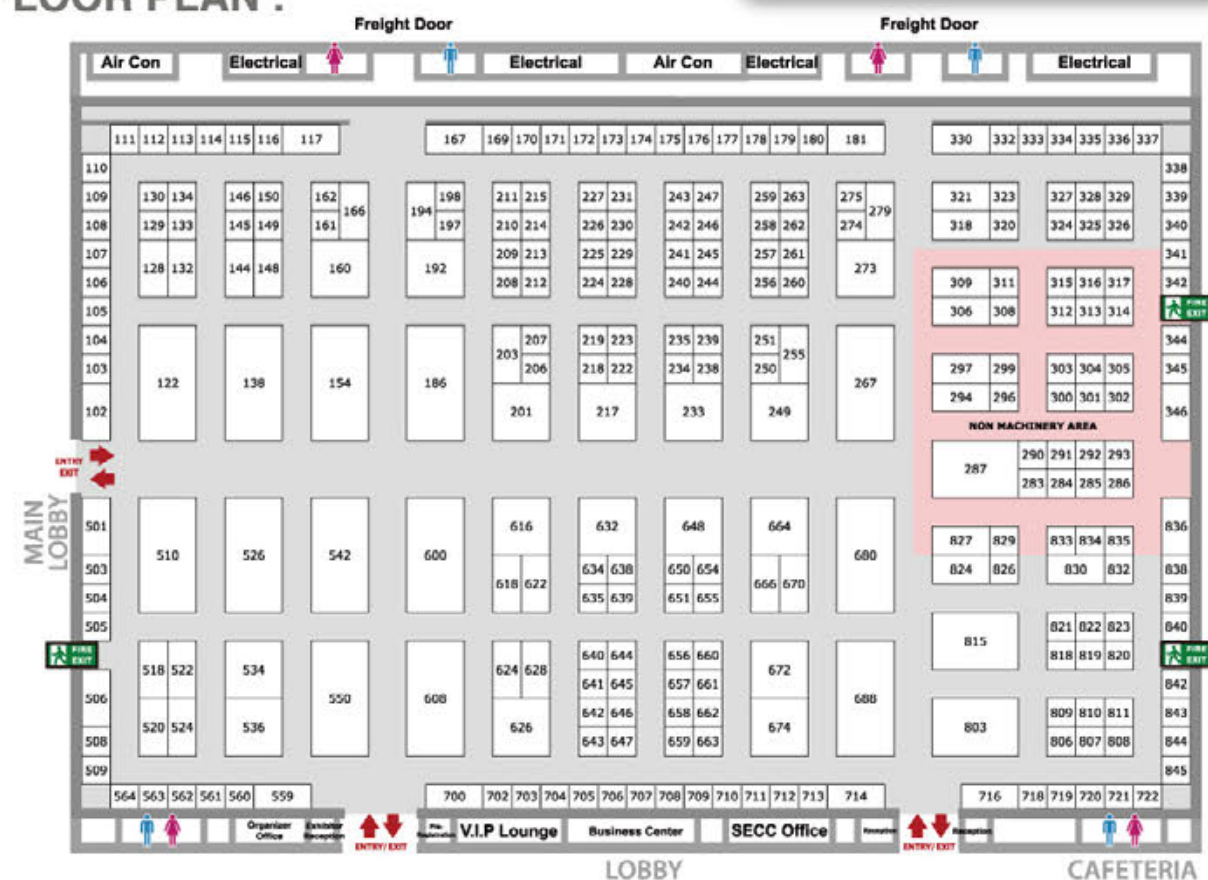
- ❑ Woodworking machinery plant & accessories for production of sawn timber, veneer, particleboard, MDF, OSB, LVL, plywood & panels.
- ❑ Kiln drying & related timber technologies.
- ❑ Joinery machinery, machinery for the furniture industry, wood - based panels & veneered products, manufacturers of upholstered products.
- ❑ Machinery & lines for finishing.
- ❑ Handling equipment, tooling, woodworking tools, hand tools, portable power tools.
- ❑ Fittings & accessories (hinges, knob handles, other hardware), dust extraction equipment.
- ❑ Woodworking materials & consumables: laminates, veneers, plywood, particle board, MDF, engineered wood, moulded plywood, panel products, wood composites, sawn timber, edge banding materials, adhesives, lacquers, polishes, finished, sanding paper, sanding materials, abrasives, coatings etc.

## → RELATED PRODUCTS :

- ❑ Building construction, interior decoration, software



## → FLOOR PLAN :



SECC - Saigon Exhibition & Convention Center Sept. 25-28, 2013

HALL A: A column free exhibition hall at ground floor with 127m (L) x 72m (M) x 12m (H)  
Loading Capacity: 5000kg/sqm, loading entrance: 6m (W) x 4m (H)

## → EXHIBIT RATES :

|                     |                                                                                   |
|---------------------|-----------------------------------------------------------------------------------|
| <b>Raw Space</b>    | Space, name of exhibitor in catalogue USD 2,070 / 9 sq. meter (min. 36 sq. meter) |
| <b>Shell Scheme</b> | 9 sq. meter minimum = USD 2,340                                                   |

The Standard Shell Scheme Package will include:

- Needle punched carpet
- 3 sides system panel
- 1 set Fascia Name
- 1 unit reception desk
- 2 units folding chair
- 3 units spotlight 100W
- 1 unit waste basket
- 1 unit of 5AMP / 200V single phase power socket



## → FOR SPACE BOOKING :

### International Promotions:

**English / Chinese enquiries:**  
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E-mail: salesA@linkage-vn.com

## → SHOW REPORT :

The 9<sup>th</sup> Vietnam International Woodworking Industry Fair 2011 opened its doors to the public from October 12<sup>th</sup> to 15<sup>th</sup> at the Saigon Exhibition & Convention, Ho Chi Minh City. With 10,062 visitors and buyers registered for the fair, it was a most dynamic exhibition. The exhibition's floor space covered around 12,500 sq. meters, with nearly 500 booths of 260 well-known exhibitors from 19 international countries and areas in participation. These included companies from: Austria, Belgium, China, Denmark, France, Germany, Hong Kong, India, Indonesia, Italy, Japan, Malaysia, Poland, Singapore, Spain, Switzerland, Taiwan, Thailand, the U.S.A., Israel and Vietnam.



Vietnamwood reached an impressive milestone this year with most number of endorsements from international woodworking-and-furniture-related industries and associations. The show was supported by : the European Federation of Woodworking Machinery Manufacturers (EUMABOIS), the VDMA Association (Germany), the TWMA Association (Taiwan) and the AHEC - American Hardwood Export Council. The support from all these organizations truly contributed to Vietnamwood's ever-increasing worldwide importance and professionalism.

The organizer would like to take this opportunity to thank all exhibitors, sponsors, supporters and visitors for your wonderful contribution which have helped foster the future of Vietnam's woodworking industries. We believe that with thousands of contracts and new partnerships established during the shows, the future ahead of Vietnam's industries are very optimistic.

Exhibitors said that Vietnamwood is one of the biggest Woodworking manufacturing fair in Vietnam, and they are satisfied with the result, effectiveness, and service of the organizers.

Over 80 % confirmed their interest to participate again in the next edition 2013.

A total of 75% of Vietnamwood's exhibitors rated the show professional, the staffs are friendly and enthusiastic, the preparation is very good, and exhibitors were informed with all necessary information, lots of potential customers.

Please stay tuned for the updates of our 2013 edition at [www.vietnamwoodexpo.com](http://www.vietnamwoodexpo.com)

